



## Build Your Business Today

**View!** Visit our new web site:  
[www.sell2.illinois.gov](http://www.sell2.illinois.gov)

**Sign Up!** Register your business with the State and join special programs

**Bid!** Check out current and future opportunities... and receive email alerts whenever the State needs something you sell

### Why do business with the State?

- ☒ Grow your revenues
- ☒ Enhance your credentials
- ☒ Build your capacity



### About Central Management Services (CMS):

In 2003, Governor Rod R. Blagojevich instructed CMS to streamline the State's operations, share resources and save taxpayer money while improving the business services of State government. By bringing private-sector discipline to its public-sector mission, the department leads the cost-effective administration of purchasing, property management, information technology, telecommunications, internal audit and outside legal services for the State's executive agencies, personnel and benefits for all State employees and retirees, and the State's employee and vendor diversity programs.

State of Illinois  
 Rod R. Blagojevich, Governor  
 Illinois Department of  
 Central Management Services  
 Paul J. Campbell, Director





The State of Illinois purchases more than \$10 billion worth of products and services each year. Are you competing for this business?

Chances are Illinois is buying the goods or services you sell. Illinois runs social service facilities, office buildings, garages, state parks and more — so the State needs virtually everything consumers and businesses need. We can even help you obtain working capital to manage your cash flow.



**All small, minority and women business owners should compete!**

**Learn more!** Visit [www.sell2.illinois.gov](http://www.sell2.illinois.gov)

**If you qualify, take advantage of both programs!**

## Small Business Set-Aside Program

### Why join?

The Small Business Set-Aside Program promotes the economic development of small Illinois companies. Millions of dollars in contracts are set aside exclusively for small Illinois companies.

### What's the criteria?

- ☒ An Illinois business
- ☒ The annual gross revenue is under:

Type of business	Annual revenues:
Retail or service .....	\$6 million or less
Wholesale .....	\$10 million or less
Construction .....	\$10 million or less
Manufacturing .....	\$10 million or less



## Business Enterprise Program

### Why join?

The Business Enterprise Program promotes the economic development of businesses owned by minorities, women and people with disabilities. State agencies and universities have a goal to buy at least 19% of goods and services from BEP-certified businesses.

Certification with the State opens up doors to opportunities with other public and private buyers who are looking for diverse suppliers.

### What's the criteria?

- ☒ The business is at least 51% owned and controlled by a minority, woman or disabled person
- ☒ The owner is a citizen of the United States or resident alien
- ☒ Annual gross sales are under \$27 million

**Qualified firms gain direct access to people and resources that can help you navigate the State's streamlined procurement process.**

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